

# Is the lowest price really the best value?

## When compared to top performing employees, average workers are 38% less productive.

Source: The Real Cost of Hiring Average Performers, Michael Beek

### Sometimes a bargain is **NOT** a good deal.

Everyone loves to save money, but when it comes to your workforce, it's easy to be pennywise and dollar foolish.

Hiring average temporary workers really increases your costs by causing:

- More management headaches
- More mistakes
- More safety violations
- More legal problems
- More employee morale issues
- More turnover

### For better, more productive temps, call PrideStaff.

Manufacturing. Warehouse. Office. When you need temporary workers, we guarantee better results!

Call PrideStaff today and ask about our OnTarget 110% guarantee.

www.pridestaff.com



#### **Our Mission:**



An investment in quality yields big returns!

# Top performing employees can increase productivity, revenue, and profit between 40% and 67% over average performers.

## When it comes to staffing your business, **quality counts.**

Do you really want to lower your staffing costs? Then put quality first.

Better workers may have a slightly higher upfront investment, but they quickly provide a higher ROI through:

- More output per dollar of payroll
- Lower training cost
- Fewer management headaches
- Lower rates of workers' comp claims

### For better, more productive employees, call PrideStaff.

We are a nationally recognized leader in the staffing industry.

When you need office support, general labor, machine operators, or warehouse personnel, call us. We guarantee that you will be thrilled with the results!

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#### **Our Mission:**



Can you believe they hired this guy?

# 46% of new hires leave their jobs within the first year. Average cost to replace an employee is 90%-200% of annual salary.

Source: eBullpen and SHRM

In a recent study by the Inavero Institute for Service Excellence, PrideStaff ranked in the **top 5% of all staffing firms in the U.S.** 



Why do we rate so well? Because we provide great people. The first time. Every time.

### For better, more productive employees, call PrideStaff.

When you need a temporary employee, or a candidate for a full-time job, call the one local firm that understands that the best value in staffing comes from hiring the best people.

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Okay, I was wrong. He really is worth the money.

# Top employees cost less than 25% more compared to average employees, yet they are 25% to 1,000% more productive.

Source: Dr. John Sullivan, HR Consultant

## When it comes to staffing, the best people are the **least expensive**.

Do you want to improve productivity and lower your staffing costs? Then make quality your first consideration in temporary staffing.

When you need seasonal and short-term staff, it pays to hire the best. You'll get people with better skills, a stronger work ethic, and most importantly, workers who produce more per hour.

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Can you afford to lose \$22,800 in productivity...

per employee?

# Did you know...

...that a hard working laborer completes 38% more work per hour than an average employee?

That adds up to more than \$22,800 per year in additional output!

## Are you suffering from the high cost of **hiring average employees?**

Mediocrity is a profit killer. You see it in high labor costs. Frequent mistakes being made. Morale problems and excessive turnover.

Want to eliminate the high cost of mediocrity? Watch your mail! Next week, I'm going to send you a simple process you can use to dramatically improve the quality of your hires. I hope you will enjoy it.



#### **Our Mission:**